

NORTHEAST POWER COORDINATING COUNCIL, INC.



Financial Statements (Together with Accountants' Compilation Report)

For The Three Months Ended March 31, 2019

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

NORTHEAST POWER COORDINATING COUNCIL, INC.
FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED MARCH 31, 2019

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ACCOUNTANTS' COMPILATION REPORT

Northeast Power Coordinating Council, Inc.
1040 Avenue of the Americas, 10th Floor
New York, New York 10018

Management is responsible for the accompanying financial statements of Northeast Power Coordinating Council, Inc. (the "Company"), which comprise the statement of financial position as of March 31, 2019, and the related statement of activities for the three months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Northeast Power Coordinating Council, Inc.

Marks Paneth LLP

New York, New York
July 24, 2019

Northeast Power Coordinating Council, Inc.
Statement of Financial Position
(See Accountants' Compilation Report)
March 31, 2019

	Regional Entity Division	Criteria Services Division	Total
Assets			
Cash	\$ 2,243,869	\$ 528,138	\$ 2,772,007
Investments	3,923,411	923,452	4,846,863
Prepaid expenses	296,610	17,470	314,080
Restricted cash	259,795	10,351	270,146
Other assets	253,266	1,091	254,357
Equipment and leasehold improvements, net	523,624	36,655	560,279
Total Assets	<u>\$ 7,500,575</u>	<u>\$ 1,517,157</u>	<u>\$ 9,017,732</u>
Liabilities and Net Assets			
Accrued expenses and other liabilities	\$ 1,137,314	\$ 41,556	\$ 1,178,870
Deferred revenue	-	794,151	794,151
Deferred rent	477,278	35,373	512,651
Total Liabilities	1,614,592	871,080	2,485,672
Net Assets - Without Donor Restrictions:			
Available for operations	4,945,983	586,077	5,532,060
Board designated for future use	940,000	60,000	1,000,000
Total Net Assets Without Donor Restrictions	5,885,983	646,077	6,532,060
Total Liabilities and Net Assets	<u>\$ 7,500,575</u>	<u>\$ 1,517,157</u>	<u>\$ 9,017,732</u>

Northeast Power Coordinating Council, Inc.
Statement of Activities
(See Accountants' Compilation Report)
For The Three Months Ended March 31, 2019

	Regional Entity Division			Criteria Services Division			Total	
	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual
	Revenue							
41000-Assessments	\$ 15,003,411	\$ 3,750,853	25.00	\$ -	\$ -	-	\$ 15,003,411	\$ 3,750,853
42100-Non-Statutory Funding	-	-	-	1,058,867	264,717	25.00	1,058,867	264,717
47000-Workshops	67,500	-	-	-	-	-	67,500	-
49000-Interest Income	-	6,917	-	-	496	-	-	7,413
Total Revenue	<u>15,070,911</u>	<u>3,757,770</u>	24.93	<u>1,058,867</u>	<u>265,213</u>	25.05	<u>16,129,778</u>	<u>4,022,983</u>
Expenditures								
Salaries								
51000-Direct Salaries	7,298,280	1,758,877	24.10	371,938	88,760	23.86	7,670,218	1,847,637
51200-Employment Agency Fee	10,000	549	5.49	-	-	-	10,000	549
51300-Temporary Office Services	24,000	1,860	7.75	-	-	-	24,000	1,860
Total Salaries	<u>7,332,280</u>	<u>1,761,286</u>	24.02	<u>371,938</u>	<u>88,760</u>	23.86	<u>7,704,218</u>	<u>1,850,046</u>
Payroll Taxes								
52000-Payroll Taxes-FICA	299,511	151,588	50.61	17,022	7,878	46.28	316,533	159,466
52100-Payroll Taxes-Medicare	108,575	39,733	36.59	3,449	2,052	59.50	112,024	41,785
52200-Payroll Taxes-SUI	14,466	3,874	26.78	1,758	223	12.68	16,224	4,097
52300-Payroll Taxes-FUI	1,520	1,609	105.86	185	93	50.27	1,705	1,702
52400-Payroll Taxes-MCTMT	25,921	-	-	1,281	-	-	27,202	-
53000-UBIT on Transit Benefit	-	4,000	-	-	-	-	-	4,000
Total Payroll Taxes	<u>449,993</u>	<u>200,804</u>	44.62	<u>23,695</u>	<u>10,246</u>	43.24	<u>473,688</u>	<u>211,050</u>
Benefits								
54000-Benefits-Education Reimbursement	32,000	-	-	-	-	-	32,000	-
54001-Benefits-Training Classes and Seminars	58,290	3,863	6.63	3,210	-	-	61,500	3,863
54100-Benefits-Medical	901,783	234,959	26.05	49,518	9,162	18.50	951,301	244,121
54200-Benefits-Life	75,804	22,279	29.39	22,660	1,598	7.05	98,464	23,877
54250-Officers-Life	19,000	2,038	10.73	-	-	-	19,000	2,038
54300-Insurance-WC	20,000	1,621	8.11	-	(193)	-	20,000	1,428
54400-Vacation Expense	506,201	119,391	23.59	27,392	5,247	19.16	533,593	124,638
Total Benefits	<u>1,613,078</u>	<u>384,151</u>	23.81	<u>102,780</u>	<u>15,814</u>	15.39	<u>1,715,858</u>	<u>399,965</u>
Retirement								
55100-Employee Savings Plan	741,510	183,279	24.72	43,182	10,489	24.29	784,692	193,768
55200-Pension & Savings Administration	36,000	6,830	18.97	-	-	-	36,000	6,830
55300-Deferred Compensation Expense	76,000	-	-	-	-	-	76,000	-
Total Retirement	<u>853,510</u>	<u>190,109</u>	22.27	<u>43,182</u>	<u>10,489</u>	24.29	<u>896,692</u>	<u>200,598</u>
Meetings Expenses								
61000-Meeting Expense	220,750	45,266	20.51	5,000	1,087	21.74	225,750	46,353
61100-Workshop Expense	150,000	-	-	-	-	-	150,000	-
Total Meetings Expenses	<u>370,750</u>	<u>45,266</u>	12.21	<u>5,000</u>	<u>1,087</u>	21.74	<u>375,750</u>	<u>46,353</u>

Northeast Power Coordinating Council, Inc.
Statement of Activities
(See Accountants' Compilation Report)
For The Three Months Ended March 31, 2019

	Regional Entity Division			Criteria Services Division			Total	
		Year to Date	Percent of		Year to Date	Percent of	2019 Budget	Year to Date
	2019 Budget	Actual	Budget	2019 Budget	Actual	Budget	2019 Budget	Actual
Travel Expenses								
62000-Travel	\$ 813,900	\$ 90,320	11.10	\$ 56,800	\$ 5,004	8.81	\$ 870,700	\$ 95,324
62200-Travel Directors	32,000	10,950	34.22	-	-	-	32,000	10,950
Total Travel Expenses	<u>845,900</u>	<u>101,270</u>	11.97	<u>56,800</u>	<u>5,004</u>	8.81	<u>902,700</u>	<u>106,274</u>
Communications								
63000-Conference Calls	36,000	5,309	14.75	-	-	-	36,000	5,309
Total Communications	<u>36,000</u>	<u>5,309</u>	14.75	<u>-</u>	<u>-</u>	-	<u>36,000</u>	<u>5,309</u>
Contracts & Consultants								
65100-Contracts	745,000	65,749	8.83	55,360	-	-	800,360	65,749
65110-Contract Audit Labor	1,001,450	250,000	24.96	-	-	-	1,001,450	250,000
65120-Contract Audit Travel	275,700	70,000	25.39	-	-	-	275,700	70,000
Total Contracts & Consultants	<u>2,022,150</u>	<u>385,749</u>	19.08	<u>55,360</u>	<u>-</u>	0.00	<u>2,077,510</u>	<u>385,749</u>
Office Rent								
70000-Office Rent	650,000	154,687	23.80	-	-	-	650,000	154,687
70010-Utilities	45,000	984	2.19	-	-	-	45,000	984
70020-Maintenance	37,000	4,058	10.97	-	-	-	37,000	4,058
70030-Security	2,700	607	22.48	-	-	-	2,700	607
70040-Real Estate Taxes	86,000	-	-	-	-	-	86,000	-
Total Office Rent	<u>820,700</u>	<u>160,336</u>	19.54	<u>-</u>	<u>-</u>	-	<u>820,700</u>	<u>160,336</u>
Office Costs								
71000-Telephone	88,720	14,085	15.88	-	-	-	88,720	14,085
71100-Internet Expense	82,740	13,914	16.82	-	60	-	82,740	13,974
71200-Office Supplies	33,000	3,880	11.76	-	57	-	33,000	3,937
71300-Computer Supplies & Maintenance	397,387	72,354	18.21	-	-	-	397,387	72,354
71400-Subscriptions & Publications	13,500	4,569	33.84	-	76	-	13,500	4,645
71500-Dues	3,400	3,586	105.47	-	-	-	3,400	3,586
71600-Postage	1,200	48	4.00	-	-	-	1,200	48
71700-Express Shipping	10,000	799	7.99	-	-	-	10,000	799
71800-Copying	26,400	5,495	20.81	-	-	-	26,400	5,495
71900-Reports	8,000	-	-	-	-	-	8,000	-
72000-Stationery & Office Forms	2,000	-	-	-	-	-	2,000	-
72200-Bank Charges	10,000	(221)	(2.21)	-	-	-	10,000	(221)
Total Office Costs	<u>676,347</u>	<u>118,509</u>	17.52	<u>-</u>	<u>193</u>	-	<u>676,347</u>	<u>118,702</u>

Northeast Power Coordinating Council, Inc.
Statement of Activities
(See Accountants' Compilation Report)
For The Three Months Ended March 31, 2019

	<u>Regional Entity Division</u>			<u>Criteria Services Division</u>			<u>Total</u>	
	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual
Professional Services								
75000-BOT Fee	\$ 346,000	\$ 77,048	22.27	\$ -	\$ -	-	\$ 346,000	\$ 77,048
75300-Accounting and Auditing Fees	300,000	59,216	19.74	-	-	-	300,000	59,216
75400-Legal Fees-Other	262,000	60,882	23.24	-	-	-	262,000	60,882
75500-Insurance-Commercial	70,000	10,337	14.77	-	-	-	70,000	10,337
Total Professional Services	<u>978,000</u>	<u>207,483</u>	<u>21.22</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>978,000</u>	<u>207,483</u>
Other Non-Operating Expenses								
80300-Cash Reserve Requirement	(817,979)	-	-	(33,706)	-	-	(851,685)	-
Total Other Non-Operating Expenses	<u>(817,979)</u>	<u>-</u>	<u>-</u>	<u>(33,706)</u>	<u>-</u>	<u>-</u>	<u>(851,685)</u>	<u>-</u>
Depreciation Expense								
95100-Depreciation Expense-Equipment	255,000	9,959	3.91	14,000	306	2.19	269,000	10,265
95250-Depreciation-Software	-	25,738	-	-	181	-	-	25,919
95300-Depreciation Expense-Furniture	-	1,731	-	-	179	-	-	1,910
95400-Depreciation Expense-L.I.	-	14,620	-	-	1,625	-	-	16,245
Total Depreciation Expense	<u>255,000</u>	<u>52,048</u>	<u>20.41</u>	<u>14,000</u>	<u>2,291</u>	<u>16.36</u>	<u>269,000</u>	<u>54,339</u>
Miscellaneous Expenses								
99000-Miscellaneous Expense	51,000	17,274	33.87	4,000	-	-	55,000	17,274
99990-Indirect Expenses	(415,818)	(91,182)	21.93	415,818	91,182	21.93	-	-
Total Miscellaneous Expenses	<u>(364,818)</u>	<u>(73,908)</u>	<u>20.26</u>	<u>419,818</u>	<u>91,182</u>	<u>21.72</u>	<u>55,000</u>	<u>17,274</u>
Total Expenditures	<u>15,070,911</u>	<u>3,538,412</u>	<u>23.48</u>	<u>1,058,867</u>	<u>225,066</u>	<u>21.26</u>	<u>16,129,778</u>	<u>3,763,478</u>
Change in Net Assets Without Donor Restrictions	<u>\$ -</u>	<u>219,358</u>		<u>\$ -</u>	<u>40,147</u>		<u>\$ -</u>	<u>259,505</u>
Net Assets - Beginning of Period		<u>5,666,625</u>			<u>605,930</u>			<u>6,272,555</u>
Net Assets - End of Period		<u>\$ 5,885,983</u>			<u>\$ 646,077</u>			<u>\$ 6,532,060</u>