

NORTHEAST POWER COORDINATING COUNCIL, INC.



Financial Statements (Together with Accountants' Compilation Report)

For the Six Months Ended June 30, 2020

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

NORTHEAST POWER COORDINATING COUNCIL, INC.
FINANCIAL STATEMENTS
FOR THE SIX MONTHS ENDED JUNE 30, 2020

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ACCOUNTANTS' COMPILATION REPORT

Northeast Power Coordinating Council, Inc.
1040 Avenue of the Americas, 10th Floor
New York, New York 10018

Management is responsible for the accompanying financial statements of Northeast Power Coordinating Council, Inc. (the "Company"), which comprise the statement of financial position as of June 30, 2020, and the related statement of activities for the six months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budget information is presented for additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such budget information.

We are not independent with respect to Northeast Power Coordinating Council, Inc.

Marks Paneth LLP

New York, New York
November 9, 2020

Northeast Power Coordinating Council, Inc.
Statement of Financial Position
June 30, 2020

	Regional Entity Division	Criteria Services Division	Total
Assets			
Cash	\$ 2,178,680	\$ 413,408	\$ 2,592,088
Investments	5,246,164	995,469	6,241,633
Prepaid expenses	354,116	19,196	373,312
Restricted cash	744,253	10,354	754,607
Other assets	301,075	3,075	304,150
Equipment and leasehold improvements, net	469,896	36,334	506,230
Total Assets	\$ 9,294,184	\$ 1,477,836	\$ 10,772,020
Liabilities and Net Assets			
Accrued expenses and other liabilities	\$ 1,472,606	\$ 70,832	\$ 1,543,438
Deferred revenue	-	532,601	532,601
Deferred rent	362,336	27,273	389,609
Total Liabilities	1,834,942	630,706	2,465,648
Net Assets - Without Donor Restrictions:			
Available for operations	6,519,242	787,130	7,306,372
Board designated for future use	940,000	60,000	1,000,000
Total Net Assets Without Donor Restrictions	7,459,242	847,130	8,306,372
Total Liabilities and Net Assets	\$ 9,294,184	\$ 1,477,836	\$ 10,772,020

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities
For the Six Months Ended June 30, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Revenue								
41000-Assessments	\$ 15,338,737	\$ 7,669,369	50.00	\$ -	\$ -	-	\$ 15,338,737	\$ 7,669,369
41100-Penalty Sanctions	120,000	450,000	375.00	-	-	-	120,000	450,000
42100-Non-Statutory Funding	-	-	-	1,065,202	532,602	50.00	1,065,202	532,602
47000-Workshops	67,500	-	-	-	-	-	67,500	-
49000-Interest Income	55,800	532	0.95	4,200	37	0.88	60,000	569
49990-Dividend Income	-	16,554	-	-	1,157	-	-	17,711
Total Revenue	15,582,037	8,136,455	52.22	1,069,402	533,796	49.92	16,651,439	8,670,251
Expenditures								
Salaries								
51000-Direct Salaries	7,664,262	3,592,666	46.88	367,979	178,185	48.42	8,032,241	3,770,851
51200-Employment Agency Fee	16,000	8,645	54.03	-	-	-	16,000	8,645
51300-Temporary Office Services	24,000	-	-	-	-	-	24,000	-
Total Salaries	7,704,262	3,601,311	46.74	367,979	178,185	48.42	8,072,241	3,779,496
Payroll Taxes								
52000-Payroll Taxes-FICA	320,625	160,958	50.20	17,430	9,056	51.96	338,055	170,014
52100-Payroll Taxes-Medicare	113,849	43,318	38.05	3,443	2,439	70.84	117,292	45,757
52200-Payroll Taxes-SUI	15,716	4,921	31.31	2,517	289	11.48	18,233	5,210
52300-Payroll Taxes-FUI	1,655	1,604	96.92	219	94	42.92	1,874	1,698
52400-Payroll Taxes-MCTMT	27,175	10,157	37.38	1,254	572	45.61	28,429	10,729
53000-UBIT on Transit Benefit	16,500	-	-	-	-	-	16,500	-
Total Payroll Taxes	495,520	220,958	44.59	24,863	12,450	50.07	520,383	233,408
Benefits								
54000-Benefits-Education Reimbursement	27,500	2,113	7.68	-	511	-	27,500	2,624
54001-Benefits-Training Classes and Seminars	83,580	14,087	16.85	4,420	192	4.34	88,000	14,279
54100-Benefits-Medical	1,168,854	528,397	45.21	89,791	5,573	6.21	1,258,645	533,970
54200-Benefits-Life	87,889	44,289	50.39	4,754	1,138	23.94	92,643	45,427
54250-Officers-Life	23,000	554	2.41	-	-	-	23,000	554
54300-Insurance-WC	32,000	(10,840)	(33.88)	-	(361)	-	32,000	(11,201)
54400-Vacation Expense	504,062	230,307	45.69	24,296	13,229	54.45	528,358	243,536
Total Benefits	1,926,885	808,907	41.98	123,261	20,282	16.45	2,050,146	829,189
Retirement								
55100-Employee Savings Plan	770,951	373,295	48.42	41,954	20,682	49.30	812,905	393,977
55200-Pension & Savings Administration	36,000	7,034	19.54	-	-	-	36,000	7,034
55300-Deferred Compensation Expense	76,000	39,000	51.32	-	-	-	76,000	39,000
Total Retirement	882,951	419,329	47.49	41,954	20,682	49.30	924,905	440,011
Meetings								
61000-Meeting Expense	211,750	28,475	13.45	14,000	75	0.54	225,750	28,550
61100-Workshop Expense	150,000	5,467	3.64	-	-	-	150,000	5,467
Total Meetings	361,750	33,942	9.38	14,000	75	0.54	375,750	34,017

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities
For the Six Months Ended June 30, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
	Travel							
62000-Travel	\$ 813,900	\$ 88,002	10.81	\$ 56,800	\$ 5,325	9.38	\$ 870,700	\$ 93,327
62200-Travel Directors	32,000	13,573	42.42	-	-	-	32,000	13,573
Total Travel	845,900	101,575	12.01	56,800	5,325	9.38	902,700	106,900
Communications								
63000-Conference Calls	36,000	4,782	13.28	-	-	-	36,000	4,782
Total Communications	36,000	4,782	13.28	-	-	-	36,000	4,782
Contracts & Consultants								
65000-Consultants	279,000	-	-	21,000	-	-	300,000	-
65100-Contracts	745,000	223,400	29.99	55,360	-	-	800,360	223,400
65110-Contract Audit Labor	845,500	307,900	36.42	-	-	-	845,500	307,900
65120-Contract Audit Travel	201,700	21,723	10.77	-	-	-	201,700	21,723
Total Contracts & Consultants	2,071,200	553,023	26.70	76,360	-	-	2,147,560	553,023
Office Rent								
70000-Office Rent	650,000	318,830	49.05	-	-	-	650,000	318,830
70010-Utilities	47,000	8,418	17.91	-	-	-	47,000	8,418
70020-Maintenance	37,000	26,202	70.82	-	-	-	37,000	26,202
70030-Security	2,700	1,822	67.48	-	-	-	2,700	1,822
70040-Real Estate Taxes	96,000	64,517	67.21	-	-	-	96,000	64,517
Total Office Rent	832,700	419,789	50.41	-	-	-	832,700	419,789
Office Costs								
71000-Telephone	88,720	47,904	53.99	-	2	-	88,720	47,906
71100-Internet Expense	74,340	31,736	42.69	-	899	-	74,340	32,635
71200-Office Supplies	33,000	8,179	24.78	-	46	-	33,000	8,225
71300-Computer Supplies & Maintenance	424,921	293,568	69.09	-	-	-	424,921	293,568
71400-Subscriptions & Publications	14,000	8,899	63.56	-	-	-	14,000	8,899
71500-Dues	3,400	2,950	86.76	-	-	-	3,400	2,950
71600-Postage	1,200	553	46.08	-	-	-	1,200	553
71700-Express Shipping	6,000	799	13.32	-	-	-	6,000	799
71800-Copying	26,400	14,250	53.98	-	-	-	26,400	14,250
71900-Reports	2,000	-	-	-	-	-	2,000	-
72000-Stationery & Office Forms	2,000	-	-	-	-	-	2,000	-
72200-Bank Charges	10,000	65	0.65	-	-	-	10,000	65
Total Office Costs	685,981	408,903	59.61	-	947	-	685,981	409,850

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Northeast Power Coordinating Council, Inc.
Statement of Activities
For the Six Months Ended June 30, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
	Professional Services							
75000-BOT Fee	\$ 332,000	\$ 142,917	43.05	\$ -	\$ -	-	\$ 332,000	\$ 142,917
75300-Accounting and Auditing Fees	310,000	187,791	60.58	-	-	-	310,000	187,791
75400-Legal Fees-Other	235,000	121,963	51.90	-	-	-	235,000	121,963
75500-Insurance-Commercial	70,000	40,467	57.81	-	-	-	70,000	40,467
Total Professional Services	<u>947,000</u>	<u>493,138</u>	52.07	<u>-</u>	<u>-</u>	-	<u>947,000</u>	<u>493,138</u>
Other Non-Operating Expenses								
80300-Cash Reserve Requirement	(849,662)	-	-	(49,265)	-	-	(898,927)	-
Total Other Non-Operating Expenses	<u>(849,662)</u>	<u>-</u>	-	<u>(49,265)</u>	<u>-</u>	-	<u>(898,927)</u>	<u>-</u>
Depreciation								
95100-Depreciation-Equipment	-	31,135	-	-	1,331	-	-	32,466
95250-Depreciation-Software	-	42,696	-	-	680	-	-	43,376
95300-Depreciation-Furniture	-	387	-	-	22	-	-	409
95400-Depreciation-L.I.	-	29,241	-	-	3,249	-	-	32,490
Total Depreciation	<u>-</u>	<u>103,459</u>	-	<u>-</u>	<u>5,282</u>	-	<u>-</u>	<u>108,741</u>
Miscellaneous								
99000-Miscellaneous Expense	51,000	5,929	11.63	4,000	-	-	55,000	5,929
99990-Indirect Expenses	(409,450)	(223,208)	54.51	409,450	223,208	54.51	-	-
Total Miscellaneous	<u>(358,450)</u>	<u>(217,279)</u>	60.62	<u>413,450</u>	<u>223,208</u>	53.99	<u>55,000</u>	<u>5,929</u>
Total Expenditures	<u>15,582,037</u>	<u>6,951,837</u>	44.61	<u>1,069,402</u>	<u>466,436</u>	43.62	<u>16,651,439</u>	<u>7,418,273</u>
Change in Net Assets Without Donor Restrictions	<u>\$ -</u>	<u>1,184,618</u>		<u>\$ -</u>	<u>67,360</u>		<u>\$ -</u>	<u>1,251,978</u>
Net Assets - Beginning of Period		<u>6,274,624</u>			<u>779,770</u>			<u>7,054,394</u>
Net Assets - End of Period		<u>\$ 7,459,242</u>			<u>\$ 847,130</u>			<u>\$ 8,306,372</u>

See accountants' compilation report.