

NORTHEAST POWER COORDINATING COUNCIL, INC.



Financial Statements and Supplementary Information (Together with Accountants' Compilation Report)

For the Nine Months Ended September 30, 2020

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

NORTHEAST POWER COORDINATING COUNCIL, INC.
FINANCIAL STATEMENTS
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020

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ACCOUNTANTS' COMPILATION REPORT

Northeast Power Coordinating Council, Inc.
1040 Avenue of the Americas, 10th Floor
New York, New York 10018

Management is responsible for the accompanying financial statements of Northeast Power Coordinating Council, Inc. (the "Company"), which comprise the statement of financial position as of September 30, 2020, and the related statement of activities for the nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budget information is presented for additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such budget information.

We are not independent with respect to Northeast Power Coordinating Council, Inc.



New York, New York
February 23, 2021

Northeast Power Coordinating Council, Inc.
Statement of Financial Position
September 30, 2020

	Regional Entity Division	Criteria Services Division	Total
<u>Assets</u>			
Cash	\$ 2,496,351	\$ 383,137	\$ 2,879,488
Investments	5,411,150	830,496	6,241,646
Prepaid expenses	331,023	16,394	347,417
Restricted cash	908,875	10,355	919,230
Other assets	302,409	2,542	304,951
Equipment and leasehold improvements, net	429,943	34,578	464,521
Total Assets	\$ 9,879,751	\$ 1,277,502	\$ 11,157,253
<u>Liabilities and Net Assets</u>			
Accrued expenses and other liabilities	\$ 2,108,346	\$ 103,144	\$ 2,211,490
Deferred revenue	-	266,301	266,301
Deferred rent	338,704	25,494	364,198
Total Liabilities	2,447,050	394,939	2,841,989
Net Assets - Without Donor Restrictions:			
Available for operations	6,706,787	838,677	7,545,464
Board designated for future use	725,914	43,886	769,800
Total Net Assets Without Donor Restrictions	7,432,701	882,563	8,315,264
Total Liabilities and Net Assets	\$ 9,879,751	\$ 1,277,502	\$ 11,157,253

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities with Supplementary Information
For the Nine Months Ended September 30, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Revenue								
41000-Assessments	\$ 15,338,737	\$ 11,504,053	75.00	\$ -	\$ -	-	\$ 15,338,737	\$ 11,504,053
41100-Penalty Sanctions	120,000	615,069	512.56	-	-	-	120,000	615,069
42100-Non-Statutory Funding	-	-	-	1,065,202	798,902	75.00	1,065,202	798,902
47000-Workshops	67,500	-	-	-	-	-	67,500	-
49000-Interest Income	55,800	653	1.17	4,200	46	1.10	60,000	699
49990-Dividend Income	-	16,569	-	-	1,158	-	-	17,727
Total Revenue	15,582,037	12,136,344	77.89	1,069,402	800,106	74.82	16,651,439	12,936,450
Expenditures								
Salaries								
51000-Direct Salaries	7,664,262	5,441,766	71.00	367,979	264,147	71.78	8,032,241	5,705,913
51200-Employment Agency Fee	16,000	9,457	59.11	-	-	-	16,000	9,457
51300-Temporary Office Services	24,000	-	-	-	-	-	24,000	-
Total Salaries	7,704,262	5,451,223	70.76	367,979	264,147	71.78	8,072,241	5,715,370
Payroll Taxes								
52000-Payroll Taxes-FICA	320,625	284,571	88.76	17,430	15,339	88.00	338,055	299,910
52100-Payroll Taxes-Medicare	113,849	81,288	71.40	3,443	4,375	127.07	117,292	85,663
52200-Payroll Taxes-SUI	15,716	5,285	33.63	2,517	308	12.24	18,233	5,593
52300-Payroll Taxes-FUI	1,655	1,724	104.17	219	100	45.66	1,874	1,824
52400-Payroll Taxes-MCTMT	27,175	15,487	56.99	1,254	849	67.70	28,429	16,336
53000-UBIT on Transit Benefit	16,500	-	-	-	-	-	16,500	-
Total Payroll Taxes	495,520	388,355	78.37	24,863	20,971	84.35	520,383	409,326
Benefits								
54000-Benefits-Education Reimbursement	27,500	6,204	22.56	-	1,534	-	27,500	7,738
54001-Benefits-Training Classes and Seminars	83,580	17,995	21.53	4,420	223	5.05	88,000	18,218
54100-Benefits-Medical	1,168,854	799,676	68.42	89,791	8,819	9.82	1,258,645	808,495
54200-Benefits-Life	87,889	68,559	78.01	4,754	1,864	39.21	92,643	70,423
54250-Officers-Life	23,000	7,204	31.32	-	-	-	23,000	7,204
54300-Insurance-WC	32,000	(6,145)	(19.20)	-	(410)	-	32,000	(6,555)
54400-Vacation Expense	504,062	356,091	70.64	24,296	19,460	80.10	528,358	375,551
Total Benefits	1,926,885	1,249,584	64.85	123,261	31,490	25.55	2,050,146	1,281,074
Retirement								
55100-Employee Savings Plan	770,951	558,973	72.50	41,954	30,671	73.11	812,905	589,644
55200-Pension & Savings Administration	36,000	21,103	58.62	-	-	-	36,000	21,103
55300-Deferred Compensation Expense	76,000	39,000	51.32	-	-	-	76,000	39,000
Total Retirement	882,951	619,076	70.11	41,954	30,671	73.11	924,905	649,747

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities with Supplementary Information
For the Nine Months Ended September 30, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Meetings								
61000-Meeting Expense	211,750	29,890	14.12	14,000	144	1.03	225,750	30,034
61100-Workshop Expense	150,000	7,342	4.89	-	-	-	150,000	7,342
Total Meetings	361,750	37,232	10.29	14,000	144	1.03	375,750	37,376
Travel								
62000-Travel	\$ 813,900	\$ 88,177	10.83	\$ 56,800	\$ 5,325	9.38	\$ 870,700	\$ 93,502
62200-Travel Directors	32,000	13,573	42.42	-	-	-	32,000	13,573
Total Travel	845,900	101,750	12.03	56,800	5,325	9.38	902,700	107,075
Communications								
63000-Conference Calls	36,000	7,173	19.93	-	-	-	36,000	7,173
Total Communications	36,000	7,173	19.93	-	-	-	36,000	7,173
Contracts & Consultants								
65000-Consultants	279,000	185,060	66.33	21,000	-	-	300,000	185,060
65100-Contracts	745,000	423,752	56.88	55,360	-	-	800,360	423,752
65110-Contract Audit Labor	845,500	721,772	85.37	-	-	-	845,500	721,772
65120-Contract Audit Travel	201,700	21,723	10.77	-	-	-	201,700	21,723
Total Contracts & Consultants	2,071,200	1,352,307	65.29	76,360	-	-	2,147,560	1,352,307
Office Rent								
70000-Office Rent	650,000	473,517	72.85	-	-	-	650,000	473,517
70010-Utilities	47,000	16,588	35.29	-	-	-	47,000	16,588
70020-Maintenance	37,000	39,996	108.10	-	-	-	37,000	39,996
70030-Security	2,700	1,822	67.48	-	-	-	2,700	1,822
70040-Real Estate Taxes	96,000	64,517	67.21	-	-	-	96,000	64,517
Total Office Rent	832,700	596,440	71.63	-	-	-	832,700	596,440
Office Costs								
71000-Telephone	88,720	68,272	76.95	-	2	-	88,720	68,274
71100-Internet Expense	74,340	50,067	67.35	-	1,374	-	74,340	51,441
71200-Office Supplies	33,000	12,013	36.40	-	114	-	33,000	12,127
71300-Computer Supplies & Maintenance	424,921	414,980	97.66	-	-	-	424,921	414,980
71400-Subscriptions & Publications	14,000	12,649	90.35	-	1	-	14,000	12,650
71500-Dues	3,400	6,869	202.03	-	-	-	3,400	6,869
71600-Postage	1,200	689	57.42	-	1	-	1,200	690
71700-Express Shipping	6,000	3,093	51.55	-	-	-	6,000	3,093
71800-Copying	26,400	18,436	69.83	-	-	-	26,400	18,436
71900-Reports	2,000	-	-	-	-	-	2,000	-
72000-Stationery & Office Forms	2,000	-	-	-	-	-	2,000	-
72200-Bank Charges	10,000	390	3.90	-	6	-	10,000	396
Total Office Costs	685,981	587,458	85.64	-	1,498	-	685,981	588,956

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Northeast Power Coordinating Council, Inc.
Statement of Activities with Supplementary Information
For the Nine Months Ended September 30, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Professional Services								
75000-BOT Fee	\$ 332,000	\$ 217,917	65.64	\$ -	\$ -	-	\$ 332,000	\$ 217,917
75300-Accounting and Auditing Fees	310,000	296,798	95.74	-	-	-	310,000	296,798
75400-Legal Fees-Other	235,000	190,470	81.05	-	-	-	235,000	190,470
75500-Insurance-Commercial	70,000	49,455	70.65	-	-	-	70,000	49,455
Total Professional Services	<u>947,000</u>	<u>754,640</u>	79.69	<u>-</u>	<u>-</u>	-	<u>947,000</u>	<u>754,640</u>
Other Non-Operating Expenses								
80300-Cash Reserve Requirement	(849,662)	-	-	(49,265)	-	-	(898,927)	-
Total Other Non-Operating Expenses	<u>(849,662)</u>	<u>-</u>	-	<u>(49,265)</u>	<u>-</u>	-	<u>(898,927)</u>	<u>-</u>
Depreciation								
95100-Depreciation-Equipment	-	46,702	-	-	1,997	-	-	48,699
95250-Depreciation-Software	-	65,300	-	-	1,114	-	-	66,414
95300-Depreciation-Furniture	-	580	-	-	34	-	-	614
95400-Depreciation-L.I.	-	43,861	-	-	4,874	-	-	48,735
Total Depreciation	<u>-</u>	<u>156,443</u>	-	<u>-</u>	<u>8,019</u>	-	<u>-</u>	<u>164,462</u>
Miscellaneous								
99000-Miscellaneous Expense	51,000	11,634	22.81	4,000	-	-	55,000	11,634
99990-Indirect Expenses	(409,450)	(335,048)	81.83	409,450	335,048	81.83	-	-
Total Miscellaneous	<u>(358,450)</u>	<u>(323,414)</u>	90.23	<u>413,450</u>	<u>335,048</u>	81.04	<u>55,000</u>	<u>11,634</u>
Total Expenditures	<u>15,582,037</u>	<u>10,978,267</u>	70.45	<u>1,069,402</u>	<u>697,313</u>	65.21	<u>16,651,439</u>	<u>11,675,580</u>
Change in Net Assets Without Donor Restrictions	<u>\$ -</u>	<u>1,158,077</u>		<u>\$ -</u>	<u>102,793</u>		<u>\$ -</u>	<u>1,260,870</u>
Net Assets - Beginning of Period		<u>6,274,624</u>			<u>779,770</u>			<u>7,054,394</u>
Net Assets - End of Period		<u>\$ 7,432,701</u>			<u>\$ 882,563</u>			<u>\$ 8,315,264</u>

See accountants' compilation report.