

NORTHEAST POWER COORDINATING COUNCIL, INC.



Financial Statements and Supplementary Information (Together with Accountants' Compilation Report)

For the Year Ended December 31, 2020

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

NORTHEAST POWER COORDINATING COUNCIL, INC.
FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2020

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ACCOUNTANTS' COMPILATION REPORT

Northeast Power Coordinating Council, Inc.
1040 Avenue of the Americas, 10th Floor
New York, New York 10018

Management is responsible for the accompanying financial statements of Northeast Power Coordinating Council, Inc. (the "Company"), which comprise the statement of financial position as of December 31, 2020, and the related statement of activities for the year then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budget information is presented for additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such budget information.

We are not independent with respect to Northeast Power Coordinating Council, Inc.



New York, New York
May 11, 2021

Northeast Power Coordinating Council, Inc.
Statement of Financial Position
December 31, 2020

	Regional Entity Division	Criteria Services Division	Total
<u>Assets</u>			
Cash	\$ 2,892,197	\$ 479,126	\$ 3,371,323
Investments	5,354,708	887,070	6,241,778
Prepaid expenses	455,590	23,587	479,177
Restricted cash	908,803	10,356	919,159
Other assets	305,387	2,870	308,257
Equipment and leasehold improvements, net	510,064	43,727	553,791
Total Assets	<u>\$ 10,426,749</u>	<u>\$ 1,446,736</u>	<u>\$ 11,873,485</u>
<u>Liabilities and Net Assets</u>			
Accrued expenses and other liabilities	\$ 2,785,709	\$ 179,446	\$ 2,965,155
Deferred revenue	-	314,881	314,881
Deferred rent	315,072	23,715	338,787
Total Liabilities	3,100,781	518,042	3,618,823
Net Assets - Without Donor Restrictions:			
Available for operations	6,663,087	889,552	7,552,639
Board designated for future use	662,881	39,142	702,023
Total Net Assets Without Donor Restrictions	7,325,968	928,694	8,254,662
Total Liabilities and Net Assets	<u>\$ 10,426,749</u>	<u>\$ 1,446,736</u>	<u>\$ 11,873,485</u>

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities with Supplementary Information
For the Year Ended December 31, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Revenue								
41000-Assessments	\$ 15,338,737	\$ 15,338,737	100.00	\$ -	\$ -	-	\$ 15,338,737	\$ 15,338,737
41100-Penalty Sanctions	120,000	615,069	512.56	-	-	-	120,000	615,069
42100-Non-Statutory Funding	-	-	-	1,065,202	1,065,203	100.00	1,065,202	1,065,203
47000-Workshops	67,500	-	-	-	-	-	67,500	-
49000-Interest Income	55,800	851	1.53	4,200	59	1.40	60,000	910
49990-Dividend Income	-	16,692	-	-	1,166	-	-	17,858
Total Revenue	15,582,037	15,971,349	102.50	1,069,402	1,066,428	99.72	16,651,439	17,037,777
Expenditures								
Salaries								
51000-Direct Salaries	7,664,262	7,466,462	97.42	367,979	360,772	98.04	8,032,241	7,827,234
51200-Employment Agency Fee	16,000	13,136	82.10	-	-	-	16,000	13,136
51300-Temporary Office Services	24,000	-	-	-	-	-	24,000	-
Total Salaries	7,704,262	7,479,598	97.08	367,979	360,772	98.04	8,072,241	7,840,370
Payroll Taxes								
52000-Payroll Taxes-FICA	320,625	326,664	101.88	17,430	17,030	97.71	338,055	343,694
52100-Payroll Taxes-Medicare	113,849	116,797	102.59	3,443	5,895	171.22	117,292	122,692
52200-Payroll Taxes-SUI	15,716	5,407	34.40	2,517	313	12.44	18,233	5,720
52300-Payroll Taxes-FUI	1,655	1,764	106.59	219	102	46.58	1,874	1,866
52400-Payroll Taxes-MCTMT	27,175	27,392	100.80	1,254	1,378	109.89	28,429	28,770
53000-UBIT on Transit Benefit	16,500	-	-	-	-	-	16,500	-
Total Payroll Taxes	495,520	478,024	96.47	24,863	24,718	99.42	520,383	502,742
Benefits								
54000-Benefits-Education Reimbursement	27,500	9,510	34.58	-	2,000	-	27,500	11,510
54001-Benefits-Training Classes and Seminars	83,580	20,653	24.71	4,420	223	5.05	88,000	20,876
54100-Benefits-Medical	1,168,854	1,049,034	89.75	89,791	15,755	17.55	1,258,645	1,064,789
54200-Benefits-Life	87,889	75,703	86.13	4,754	5,016	105.51	92,643	80,719
54250-Officers-Life	23,000	7,204	31.32	-	-	-	23,000	7,204
54300-Insurance-WC	32,000	26,658	83.31	-	(444)	-	32,000	26,214
54400-Vacation Expense	504,062	493,999	98.00	24,296	27,286	112.31	528,358	521,285
Total Benefits	1,926,885	1,682,761	87.33	123,261	49,836	40.43	2,050,146	1,732,597
Retirement								
55100-Employee Savings Plan	770,951	672,938	87.29	41,954	28,256	67.35	812,905	701,194
55200-Pension & Savings Administration	36,000	28,138	78.16	-	-	-	36,000	28,138
55300-Deferred Compensation Expense	76,000	74,000	97.37	-	-	-	76,000	74,000
Total Retirement	882,951	775,076	87.78	41,954	28,256	67.35	924,905	803,332

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities with Supplementary Information
For the Year Ended December 31, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Meetings								
61000-Meeting Expense	211,750	32,701	15.44	14,000	222	1.59	225,750	32,923
61100-Workshop Expense	150,000	-	-	-	-	-	150,000	-
Total Meetings	361,750	32,701	9.04	14,000	222	1.59	375,750	32,923
Travel								
62000-Travel	\$ 813,900	\$ 88,357	10.86	\$ 56,800	\$ 5,325	9.38	\$ 870,700	\$ 93,682
62200-Travel Directors	32,000	6,490	20.28	-	-	-	32,000	6,490
Total Travel	845,900	94,847	11.21	56,800	5,325	9.38	902,700	100,172
Communications								
63000-Conference Calls	36,000	9,165	25.46	-	-	-	36,000	9,165
Total Communications	36,000	9,165	25.46	-	-	-	36,000	9,165
Contracts & Consultants								
65000-Consultants	279,000	203,163	72.82	21,000	-	-	300,000	203,163
65100-Contracts	745,000	656,638	88.14	55,360	-	-	800,360	656,638
65110-Contract Audit Labor	845,500	1,064,163	125.86	-	-	-	845,500	1,064,163
65120-Contract Audit Travel	201,700	21,723	10.77	-	-	-	201,700	21,723
Total Contracts & Consultants	2,071,200	1,945,687	93.94	76,360	-	-	2,147,560	1,945,687
Office Rent								
70000-Office Rent	650,000	652,204	100.34	-	-	-	650,000	652,204
70010-Utilities	47,000	33,468	71.21	-	-	-	47,000	33,468
70020-Maintenance	37,000	41,457	112.05	-	-	-	37,000	41,457
70030-Security	2,700	2,484	92.00	-	-	-	2,700	2,484
70040-Real Estate Taxes	96,000	132,078	137.58	-	-	-	96,000	132,078
Total Office Rent	832,700	861,691	103.48	-	-	-	832,700	861,691
Office Costs								
71000-Telephone	88,720	93,759	105.68	-	2	-	88,720	93,761
71100-Internet Expense	74,340	71,468	96.14	-	1,885	-	74,340	73,353
71200-Office Supplies	33,000	12,600	38.18	-	118	-	33,000	12,718
71300-Computer Supplies & Maintenance	424,921	489,807	115.27	-	-	-	424,921	489,807
71400-Subscriptions & Publications	14,000	17,167	122.62	-	1	-	14,000	17,168
71500-Dues	3,400	9,604	282.47	-	-	-	3,400	9,604
71600-Postage	1,200	762	63.50	-	1	-	1,200	763
71700-Express Shipping	6,000	3,229	53.82	-	-	-	6,000	3,229
71800-Copying	26,400	22,605	85.63	-	-	-	26,400	22,605
71900-Reports	2,000	-	-	-	-	-	2,000	-
72000-Stationery & Office Forms	2,000	-	-	-	-	-	2,000	-
72200-Bank Charges	10,000	1,891	18.91	-	6	-	10,000	1,897
Total Office Costs	685,981	722,892	105.38	-	2,013	-	685,981	724,905

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Northeast Power Coordinating Council, Inc.
Statement of Activities with Supplementary Information
For the Year Ended December 31, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Professional Services								
75000-BOT Fee	\$ 332,000	\$ 300,000	90.36	\$ -	\$ -	-	\$ 332,000	\$ 300,000
75300-Accounting and Auditing Fees	310,000	416,928	134.49	-	-	-	310,000	416,928
75400-Legal Fees-Other	235,000	317,392	135.06	-	-	-	235,000	317,392
75500-Insurance-Commercial	70,000	42,113	60.16	-	-	-	70,000	42,113
Total Professional Services	<u>947,000</u>	<u>1,076,433</u>	113.67	<u>-</u>	<u>-</u>	-	<u>947,000</u>	<u>1,076,433</u>
Other Non-Operating Expenses								
80300-Cash Reserve Requirement	(849,662)	-	-	(49,265)	-	-	(898,927)	-
Total Other Non-Operating Expenses	<u>(849,662)</u>	<u>-</u>	-	<u>(49,265)</u>	<u>-</u>	-	<u>(898,927)</u>	<u>-</u>
Depreciation								
95100-Depreciation-Equipment	-	54,854	-	-	2,103	-	-	56,957
95250-Depreciation-Software	-	71,764	-	-	955	-	-	72,719
95300-Depreciation-Furniture	-	774	-	-	45	-	-	819
95400-Depreciation-L.I.	-	58,481	-	-	6,498	-	-	64,979
Total Depreciation	<u>-</u>	<u>185,873</u>	-	<u>-</u>	<u>9,601</u>	-	<u>-</u>	<u>195,474</u>
Miscellaneous								
99000-Miscellaneous Expense	51,000	11,813	23.16	4,000	205	5.13	55,000	12,018
99990-Indirect Expenses	(409,450)	(436,556)	106.62	409,450	436,556	106.62	-	-
Total Miscellaneous	<u>(358,450)</u>	<u>(424,743)</u>	118.49	<u>413,450</u>	<u>436,761</u>	105.64	<u>55,000</u>	<u>12,018</u>
Total Expenditures	<u>15,582,037</u>	<u>14,920,005</u>	95.75	<u>1,069,402</u>	<u>917,504</u>	85.80	<u>16,651,439</u>	<u>15,837,509</u>
Change in Net Assets Without Donor Restrictions	<u>\$ -</u>	<u>1,051,344</u>		<u>\$ -</u>	<u>148,924</u>		<u>\$ -</u>	<u>1,200,268</u>
Net Assets - Beginning of Year		<u>6,274,624</u>			<u>779,770</u>			<u>7,054,394</u>
Net Assets - End of Year		<u>\$ 7,325,968</u>			<u>\$ 928,694</u>			<u>\$ 8,254,662</u>

See accountants' compilation report.