

NORTHEAST POWER COORDINATING COUNCIL, INC.



Financial Statements (Together with Accountants' Compilation Report)

For the Three Months Ended March 31, 2020

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

NORTHEAST POWER COORDINATING COUNCIL, INC.
FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED MARCH 31, 2020

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ACCOUNTANTS' COMPILATION REPORT

Northeast Power Coordinating Council, Inc.
1040 Avenue of the Americas, 10th Floor
New York, New York 10018

Management is responsible for the accompanying financial statements of Northeast Power Coordinating Council, Inc. (the "Company"), which comprise the statement of financial position as of March 31, 2020, and the related statement of activities for the three months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budget information is presented for additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such budget information.

We are not independent with respect to Northeast Power Coordinating Council, Inc.

Marks Paneth LLP

New York, New York
August 14, 2020

Northeast Power Coordinating Council, Inc.
Statement of Financial Position
March 31, 2020

	<u>Regional Entity Division</u>	<u>Criteria Services Division</u>	<u>Total</u>
Assets			
Cash	\$ 1,780,396	\$ 423,189	\$ 2,203,585
Investments	5,040,695	1,198,142	6,238,837
Prepaid expenses	391,390	20,614	412,004
Restricted cash	744,189	10,353	754,542
Other assets	270,363	3,075	273,438
Equipment and leasehold improvements, net	<u>452,930</u>	<u>33,648</u>	<u>486,578</u>
Total Assets	<u>\$ 8,679,963</u>	<u>\$ 1,689,021</u>	<u>\$ 10,368,984</u>
Liabilities and Net Assets			
Accrued expenses and other liabilities	\$ 1,025,486	\$ 47,573	\$ 1,073,059
Deferred revenue	-	798,902	798,902
Deferred rent	<u>385,969</u>	<u>29,051</u>	<u>415,020</u>
Total Liabilities	<u>1,411,455</u>	<u>875,526</u>	<u>2,286,981</u>
Net Assets - Without Donor Restrictions:			
Available for operations	6,328,508	753,495	7,082,003
Board designated for future use	<u>940,000</u>	<u>60,000</u>	<u>1,000,000</u>
Total Net Assets Without Donor Restrictions	<u>7,268,508</u>	<u>813,495</u>	<u>8,082,003</u>
Total Liabilities and Net Assets	<u>\$ 8,679,963</u>	<u>\$ 1,689,021</u>	<u>\$ 10,368,984</u>

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities
For the Three Months Ended March 31, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
Revenue								
41000-Assessments	\$ 15,338,737	\$ 3,834,684	25.00	\$ -	\$ -	-	\$ 15,338,737	\$ 3,834,684
41100-Penalty Sanctions	120,000	450,000	375.00	-	-	-	120,000	450,000
42100-Non-Statutory Funding	-	-	-	1,065,202	266,301	25.00	1,065,202	266,301
47000-Workshops	67,500	-	-	-	-	-	67,500	-
49000-Interest Income	55,800	434	0.78	4,200	30	0.71	60,000	464
49990-Dividend Income	-	13,941	-	-	974	-	-	14,915
Total Revenue	15,582,037	4,299,059	27.59	1,069,402	267,305	25.00	16,651,439	4,566,364
Expenditures								
Salaries								
51000-Direct Salaries	7,664,262	1,713,561	22.36	367,979	88,076	23.94	8,032,241	1,801,637
51200-Employment Agency Fee	16,000	3,875	24.22	-	-	-	16,000	3,875
51300-Temporary Office Services	24,000	-	-	-	-	-	24,000	-
Total Salaries	7,704,262	1,717,436	22.29	367,979	88,076	23.94	8,072,241	1,805,512
Payroll Taxes								
52000-Payroll Taxes-FICA	320,625	80,728	25.18	17,430	4,762	27.32	338,055	85,490
52100-Payroll Taxes-Medicare	113,849	20,349	17.87	3,443	1,200	34.85	117,292	21,549
52200-Payroll Taxes-SUI	15,716	2,415	15.37	2,517	142	5.64	18,233	2,557
52300-Payroll Taxes-FUI	1,655	1,505	90.94	219	89	40.64	1,874	1,594
52400-Payroll Taxes-MCTMT	27,175	4,772	17.56	1,254	281	22.41	28,429	5,053
53000-UBIT on Transit Benefit	16,500	-	-	-	-	-	16,500	-
Total Payroll Taxes	495,520	109,769	22.15	24,863	6,474	26.04	520,383	116,243
Benefits								
54000-Benefits-Education Reimbursement	27,500	-	-	-	-	-	27,500	-
54001-Benefits-Training Classes and Seminars	83,580	13,042	15.60	4,420	192	4.34	88,000	13,234
54100-Benefits-Medical	1,168,854	257,010	21.99	89,791	2,890	3.22	1,258,645	259,900
54200-Benefits-Life	87,889	21,854	24.87	4,754	818	17.21	92,643	22,672
54250-Officers-Life	23,000	554	2.41	-	-	-	23,000	554
54300-Insurance-WC	32,000	(9,167)	(28.65)	-	(267)	-	32,000	(9,434)
54400-Vacation Expense	504,062	112,369	22.29	24,296	6,628	27.28	528,358	118,997
Total Benefits	1,926,885	395,662	20.53	123,261	10,261	8.32	2,050,146	405,923
Retirement								
55100-Employee Savings Plan	770,951	185,629	24.08	41,954	10,373	24.72	812,905	196,002
55200-Pension & Savings Administration	36,000	7,034	19.54	-	-	-	36,000	7,034
55300-Deferred Compensation Expense	76,000	-	-	-	-	-	76,000	-
Total Retirement	882,951	192,663	21.82	41,954	10,373	24.72	924,905	203,036
Meetings								
61000-Meeting Expense	211,750	25,656	12.12	14,000	19	0.14	225,750	25,675
61100-Workshop Expense	150,000	1,875	1.25	-	-	-	150,000	1,875
Total Meetings	361,750	27,531	7.61	14,000	19	0.14	375,750	27,550

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities
For the Three Months Ended March 31, 2020

	Regional Entity Division			Criteria Services Division			Total	
	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual	Percent of Budget	2020 Budget	Year to Date Actual
	Travel							
62000-Travel	\$ 813,900	\$ 80,835	9.93	\$ 56,800	\$ 5,310	9.35	\$ 870,700	\$ 86,145
62200-Travel Directors	32,000	13,573	42.42	-	-	-	32,000	13,573
Total Travel	845,900	94,408	11.16	56,800	5,310	9.35	902,700	99,718
Communications								
63000-Conference Calls	36,000	2,391	6.64	-	-	-	36,000	2,391
Total Communications	36,000	2,391	6.64	-	-	-	36,000	2,391
Contracts & Consultants								
65000-Consultants	279,000	-	-	21,000	-	-	300,000	-
65100-Contracts	745,000	54,178	7.27	55,360	-	-	800,360	54,178
65110-Contract Audit Labor	845,500	85,049	10.06	-	-	-	845,500	85,049
65120-Contract Audit Travel	201,700	15,511	7.69	-	-	-	201,700	15,511
Total Contracts & Consultants	2,071,200	154,738	7.47	76,360	-	-	2,147,560	154,738
Office Rent								
70000-Office Rent	650,000	154,687	23.80	-	-	-	650,000	154,687
70010-Utilities	47,000	5,570	11.85	-	-	-	47,000	5,570
70020-Maintenance	37,000	13,669	36.94	-	-	-	37,000	13,669
70030-Security	2,700	-	-	-	-	-	2,700	-
70040-Real Estate Taxes	96,000	-	-	-	-	-	96,000	-
Total Office Rent	832,700	173,926	20.89	-	-	-	832,700	173,926
Office Costs								
71000-Telephone	88,720	17,216	19.40	-	-	-	88,720	17,216
71100-Internet Expense	74,340	14,738	19.83	-	544	-	74,340	15,282
71200-Office Supplies	33,000	5,267	15.96	-	32	-	33,000	5,299
71300-Computer Supplies & Maintenance	424,921	167,969	39.53	-	-	-	424,921	167,969
71400-Subscriptions & Publications	14,000	4,919	35.14	-	-	-	14,000	4,919
71500-Dues	3,400	1,180	34.71	-	-	-	3,400	1,180
71600-Postage	1,200	350	29.17	-	-	-	1,200	350
71700-Express Shipping	6,000	441	7.35	-	-	-	6,000	441
71800-Copying	26,400	4,169	15.79	-	-	-	26,400	4,169
71900-Reports	2,000	-	-	-	-	-	2,000	-
72000-Stationery & Office Forms	2,000	-	-	-	-	-	2,000	-
72200-Bank Charges	10,000	27	0.27	-	-	-	10,000	27
Total Office Costs	685,981	216,276	31.53	-	576	-	685,981	216,852

See accountants' compilation report.

Northeast Power Coordinating Council, Inc.
Statement of Activities
For the Three Months Ended March 31, 2020

	<u>Regional Entity Division</u>			<u>Criteria Services Division</u>			<u>Total</u>	
		Year to Date	Percent of		Year to Date	Percent of	2020 Budget	Year to Date
	2020 Budget	Actual	Budget	2020 Budget	Actual	Budget		Actual
Professional Services								
75000-BOT Fee	\$ 332,000	\$ 67,917	20.46	\$ -	\$ -	-	\$ 332,000	\$ 67,917
75300-Accounting and Auditing Fees	310,000	133,006	42.91	-	-	-	310,000	133,006
75400-Legal Fees-Other	235,000	58,634	24.95	-	-	-	235,000	58,634
75500-Insurance-Commercial	70,000	21,534	30.76	-	-	-	70,000	21,534
Total Professional Services	<u>947,000</u>	<u>281,091</u>	29.68	<u>-</u>	<u>-</u>	-	<u>947,000</u>	<u>281,091</u>
Other Non-Operating Expenses								
80300-Cash Reserve Requirement	(849,662)	-	-	(49,265)	-	-	(898,927)	-
Total Other Non-Operating Expenses	<u>(849,662)</u>	<u>-</u>	-	<u>(49,265)</u>	<u>-</u>	-	<u>(898,927)</u>	<u>-</u>
Depreciation								
95100-Depreciation-Equipment	-	11,869	-	-	387	-	-	12,256
95250-Depreciation-Software	-	17,364	-	-	196	-	-	17,560
95300-Depreciation-Furniture	-	193	-	-	11	-	-	204
95400-Depreciation-L.I.	-	14,620	-	-	1,625	-	-	16,245
Total Depreciation	<u>-</u>	<u>44,046</u>	-	<u>-</u>	<u>2,219</u>	-	<u>-</u>	<u>46,265</u>
Miscellaneous								
99000-Miscellaneous Expense	51,000	5,510	10.80	4,000	-	-	55,000	5,510
99990-Indirect Expenses	(409,450)	(110,272)	26.93	409,450	110,272	26.93	-	-
Total Miscellaneous	<u>(358,450)</u>	<u>(104,762)</u>	29.23	<u>413,450</u>	<u>110,272</u>	26.67	<u>55,000</u>	<u>5,510</u>
Total Expenditures	<u>15,582,037</u>	<u>3,305,175</u>	21.21	<u>1,069,402</u>	<u>233,580</u>	21.84	<u>16,651,439</u>	<u>3,538,755</u>
Change in Net Assets Without Donor Restrictions	<u>\$ -</u>	993,884		<u>\$ -</u>	33,725		<u>\$ -</u>	1,027,609
Net Assets - Beginning of Period		<u>6,274,624</u>			<u>779,770</u>			<u>7,054,394</u>
Net Assets - End of Period		<u>\$ 7,268,508</u>			<u>\$ 813,495</u>			<u>\$ 8,082,003</u>

See accountants' compilation report.