

# **NORTHEAST POWER COORDINATING COUNCIL, INC.**



## **Financial Statements (Together with Accountants' Compilation Report)**

**For the Six Months Ended June 30, 2019**

**M A R K S P A N E T H**

ACCOUNTANTS & ADVISORS

**NORTHEAST POWER COORDINATING COUNCIL, INC.**  
**FINANCIAL STATEMENTS**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2019**

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## ACCOUNTANTS' COMPILATION REPORT

Northeast Power Coordinating Council, Inc.  
1040 Avenue of the Americas, 10<sup>th</sup> Floor  
New York, New York 10018

Management is responsible for the accompanying financial statements of Northeast Power Coordinating Council, Inc. (the "Company"), which comprise the statement of financial position as of June 30, 2019, and the related statement of activities for the six months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budget information is presented for additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such budget information.

We are not independent with respect to Northeast Power Coordinating Council, Inc.



New York, New York  
August 26, 2019

**Northeast Power Coordinating Council, Inc.**  
**Statement of Financial Position**  
**June 30, 2019**

	<b>Regional Entity Division</b>	<b>Criteria Services Division</b>	<b>Total</b>
<b>Assets</b>			
Cash	\$ 2,159,184	\$ 406,426	\$ 2,565,610
Investments	4,523,449	851,455	5,374,904
Prepaid expenses	289,980	17,954	307,934
Restricted cash	259,846	10,353	270,199
Other assets	242,942	1,091	244,033
Equipment and leasehold improvements, net	489,618	34,586	524,204
<b>Total Assets</b>	<b>\$ 7,965,019</b>	<b>\$ 1,321,865</b>	<b>\$ 9,286,884</b>
<b>Liabilities and Net Assets</b>			
Accrued expenses and other liabilities	\$ 1,631,422	\$ 66,992	\$ 1,698,414
Deferred revenue	-	529,434	529,434
Deferred rent	464,792	34,448	499,240
<b>Total Liabilities</b>	<b>2,096,214</b>	<b>630,874</b>	<b>2,727,088</b>
 Net Assets - Without Donor Restrictions:			
Available for operations	4,928,805	630,991	5,559,796
Board designated for future use	940,000	60,000	1,000,000
<b>Total Net Assets Without Donor Restrictions</b>	<b>5,868,805</b>	<b>690,991</b>	<b>6,559,796</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 7,965,019</b>	<b>\$ 1,321,865</b>	<b>\$ 9,286,884</b>

See accountants' compilation report.

**Northeast Power Coordinating Council, Inc.**  
**Statement of Activities**  
**For the Six Months Ended June 30, 2019**

	Regional Entity Division			Criteria Services Division			Total	
	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual
<b>Revenue</b>								
41000-Assessments	\$ 15,003,411	\$ 7,501,706	50.00	\$ -	\$ -	-	\$ 15,003,411	\$ 7,501,706
42100-Non-Statutory Funding	-	-	-	1,058,867	529,434	50.00	1,058,867	529,434
47000-Workshops	67,500	37,860	56.09	-	-	-	67,500	37,860
49000-Interest Income	-	33,294	-	-	2,387	-	-	35,681
<b>Total Revenue</b>	<b>15,070,911</b>	<b>7,572,860</b>	<b>50.25</b>	<b>1,058,867</b>	<b>531,821</b>	<b>50.23</b>	<b>16,129,778</b>	<b>8,104,681</b>
<b>Expenditures</b>								
<b>Salaries</b>								
51000-Direct Salaries	7,298,280	3,547,380	48.61	371,938	161,926	43.54	7,670,218	3,709,306
51200-Employment Agency Fee	10,000	2,166	21.66	-	-	-	10,000	2,166
51300-Temporary Office Services	24,000	1,860	7.75	-	-	-	24,000	1,860
<b>Total Salaries</b>	<b>7,332,280</b>	<b>3,551,406</b>	<b>48.44</b>	<b>371,938</b>	<b>161,926</b>	<b>43.54</b>	<b>7,704,218</b>	<b>3,713,332</b>
<b>Payroll Taxes</b>								
52000-Payroll Taxes-FICA	299,511	226,342	75.57	17,022	11,283	66.28	316,533	237,625
52100-Payroll Taxes-Medicare	108,575	61,686	56.81	3,449	3,059	88.69	112,024	64,745
52200-Payroll Taxes-SUI	14,466	2,745	18.98	1,758	156	8.87	16,224	2,901
52300-Payroll Taxes-FUI	1,520	1,719	113.09	185	98	52.97	1,705	1,817
52400-Payroll Taxes-MCTMT	25,921	14,398	55.55	1,281	772	60.27	27,202	15,170
53000-UBIT on Transit Benefit	-	8,000	-	-	-	-	-	8,000
<b>Total Payroll Taxes</b>	<b>449,993</b>	<b>314,890</b>	<b>69.98</b>	<b>23,695</b>	<b>15,368</b>	<b>64.86</b>	<b>473,688</b>	<b>330,258</b>
<b>Benefits</b>								
54000-Benefits-Education Reimbursement	32,000	2,360	7.38	-	-	-	32,000	2,360
54001-Benefits-Training Classes and Seminars	58,290	6,800	11.67	3,210	-	-	61,500	6,800
54100-Benefits-Medical	901,783	476,210	52.81	49,518	17,498	35.34	951,301	493,708
54200-Benefits-Life	75,804	43,210	57.00	22,660	2,684	11.84	98,464	45,894
54250-Officers-Life	19,000	3,701	19.48	-	-	-	19,000	3,701
54300-Insurance-WC	20,000	6,020	30.10	-	(233)	-	20,000	5,787
54400-Vacation Expense	506,201	233,521	46.13	27,392	11,647	42.52	533,593	245,168
<b>Total Benefits</b>	<b>1,613,078</b>	<b>771,822</b>	<b>47.85</b>	<b>102,780</b>	<b>31,596</b>	<b>30.74</b>	<b>1,715,858</b>	<b>803,418</b>
<b>Retirement</b>								
55100-Employee Savings Plan	741,510	365,579	49.30	43,182	20,356	47.14	784,692	385,935
55200-Pension & Savings Administration	36,000	13,659	37.94	-	-	-	36,000	13,659
55300-Deferred Compensation Expense	76,000	38,000	50.00	-	-	-	76,000	38,000
<b>Total Retirement</b>	<b>853,510</b>	<b>417,238</b>	<b>48.88</b>	<b>43,182</b>	<b>20,356</b>	<b>47.14</b>	<b>896,692</b>	<b>437,594</b>
<b>Meetings</b>								
61000-Meeting Expense	220,750	76,584	34.69	5,000	1,534	30.68	225,750	78,118
61100-Workshop Expense	150,000	65,282	43.52	-	-	-	150,000	65,282
<b>Total Meetings</b>	<b>370,750</b>	<b>141,866</b>	<b>38.26</b>	<b>5,000</b>	<b>1,534</b>	<b>30.68</b>	<b>375,750</b>	<b>143,400</b>

See accountants' compilation report.

**Northeast Power Coordinating Council, Inc.**  
**Statement of Activities**  
**For the Six Months Ended June 30, 2019**

	Regional Entity Division			Criteria Services Division			Total	
	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual
	Travel							
62000-Travel	\$ 813,900	\$ 296,092	36.38	\$ 56,800	\$ 10,613	18.68	\$ 870,700	\$ 306,705
62200-Travel Directors	32,000	15,464	48.33	-	-	-	32,000	15,464
Total Travel	845,900	311,556	36.83	56,800	10,613	18.68	902,700	322,169
Communications								
63000-Conference Calls	36,000	10,510	29.19	-	-	-	36,000	10,510
Total Communications	36,000	10,510	29.19	-	-	-	36,000	10,510
Contracts & Consultants								
65100-Contracts	745,000	183,086	24.58	55,360	-	-	800,360	183,086
65110-Contract Audit Labor	1,001,450	516,463	51.57	-	-	-	1,001,450	516,463
65120-Contract Audit Travel	275,700	75,466	27.37	-	-	-	275,700	75,466
Total Contracts & Consultants	2,022,150	775,015	38.33	55,360	-	-	2,077,510	775,015
Office Rent								
70000-Office Rent	650,000	314,882	48.44	-	-	-	650,000	314,882
70010-Utilities	45,000	7,043	15.65	-	-	-	45,000	7,043
70020-Maintenance	37,000	30,216	81.66	-	-	-	37,000	30,216
70030-Security	2,700	1,215	45.00	-	-	-	2,700	1,215
70040-Real Estate Taxes	86,000	55,177	64.16	-	-	-	86,000	55,177
Total Office Rent	820,700	408,533	49.78	-	-	-	820,700	408,533
Office Costs								
71000-Telephone	88,720	34,615	39.02	-	-	-	88,720	34,615
71100-Internet Expense	82,740	30,500	36.86	-	60	-	82,740	30,560
71200-Office Supplies	33,000	6,198	18.78	-	65	-	33,000	6,263
71300-Computer Supplies & Maintenance	397,387	205,863	51.80	-	588	-	397,387	206,451
71400-Subscriptions & Publications	13,500	10,914	80.84	-	76	-	13,500	10,990
71500-Dues	3,400	5,060	148.82	-	43	-	3,400	5,103
71600-Postage	1,200	109	9.08	-	-	-	1,200	109
71700-Express Shipping	10,000	2,528	25.28	-	-	-	10,000	2,528
71800-Copying	26,400	9,958	37.72	-	-	-	26,400	9,958
71900-Reports	8,000	-	-	-	-	-	8,000	-
72000-Stationery & Office Forms	2,000	878	43.90	-	-	-	2,000	878
72200-Bank Charges	10,000	2,983	29.83	-	1	-	10,000	2,984
Total Office Costs	676,347	309,606	45.78	-	833	-	676,347	310,439

See accountants' compilation report.

**Northeast Power Coordinating Council, Inc.**  
**Statement of Activities**  
**For the Six Months Ended June 30, 2019**

	Regional Entity Division			Criteria Services Division			Total	
	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual	Percent of Budget	2019 Budget	Year to Date Actual
Professional Services								
75000-BOT Fee	\$ 346,000	\$ 161,759	46.75	\$ -	\$ -	-	\$ 346,000	\$ 161,759
75300-Accounting and Auditing Fees	300,000	153,163	51.05	-	-	-	300,000	153,163
75400-Legal Fees-Other	262,000	96,025	36.65	-	-	-	262,000	96,025
75500-Insurance-Commercial	70,000	19,604	28.01	-	-	-	70,000	19,604
Total Professional Services	978,000	430,551	44.02	-	-	-	978,000	430,551
Other Non-Operating Expenses								
80300-Cash Reserve Requirement	(817,979)	-	-	(33,706)	-	-	(851,685)	-
Total Other Non-Operating Expenses	(817,979)	-	-	(33,706)	-	-	(851,685)	-
Depreciation								
95100-Depreciation-Equipment	255,000	20,131	7.89	14,000	612	4.37	269,000	20,743
95250-Depreciation-Software	-	50,931	-	-	320	-	-	51,251
95300-Depreciation-Furniture	-	3,462	-	-	358	-	-	3,820
95400-Depreciation-L.I.	-	29,241	-	-	3,249	-	-	32,490
Total Depreciation	255,000	103,765	40.69	14,000	4,539	32.42	269,000	108,304
Miscellaneous								
99000-Miscellaneous Expense	51,000	23,917	46.90	4,000	-	-	55,000	23,917
99990-Indirect Expenses	(415,818)	(199,995)	48.10	415,818	199,995	48.10	-	-
Total Miscellaneous	(364,818)	(176,078)	48.26	419,818	199,995	47.64	55,000	23,917
Total Expenditures	15,070,911	7,370,680	48.91	1,058,867	446,760	42.19	16,129,778	7,817,440
Change in Net Assets Without Donor Restrictions	\$ -	202,180		\$ -	85,061		\$ -	287,241
Net Assets - Beginning of Period		5,666,625			605,930			6,272,555
Net Assets - End of Period		\$ 5,868,805			\$ 690,991			\$ 6,559,796

See accountants' compilation report.